

# LINTECH

## Contact:

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web site	<a href="http://www.LINTECHsoftware.com">www.LINTECHsoftware.com</a>
# of years in business: current brand	LINTECH's COMET™ system serves LTC facilities since 1987
Number of installed clients	200+ facilities
Product	COMET™
Version/Operating System	Version 13
Business Model	Thin client (browser)/server or ASP (SaaS) (licensing or hosting)
Average time of implementation	90-180 days
When CCHIT begins to certify Nursing Home EHR products, do you anticipate becoming certified?	Yes

## System Features (all electronic)

ADL Capture	Yes
Admission/Discharge Information	Yes
Assessments	Yes
Billing	Yes
Care Plans	Yes
Clinical/Quality Reporting	Yes
Clinical Record	Yes
Decision Support	Yes
Dietary	No, but dietary assessments, care plans and orders can be entered. Also, COMET™ Interfaces with leading LTC foodservice software systems.
ePrescribing	Yes
Electronic Orders/Management	Yes
Integrated Bedside Vitals	Yes
MDS Review	Yes
Medication/Treatment Administration	Yes
Progress Notes	Yes
Results Management	Yes
Others (please specify)	ARD Analyzer, Point-of-Care Touchscreen, CQI, Management & Operational Dashboard - and more (see flowchart below for all modules).

## PRICING

<b>Software</b>	Modular, depending on modules purchased, bedsize and # of facilities.* E.g., <b>licensing fee</b> for the <b>EMR/Clinical Suite only</b> : Small facility \$30K-\$70K, Medium facility \$80K-\$120K, Large facility \$150K-\$200K; For the <b>Full System</b> - i.e., Resident info & Census, EMR/Clinical, Resident/Patient Accounts, Financial & Administrative Services: small facility \$50K-\$100K, Medium facility \$120K-\$180K, Large facility \$200K-\$300K. ** (For SaaS model, please call).
<b>EHR Template Customization</b>	Templates are all evidence- and standard-based.
<b>Licensing fees</b>	See "Software" comment above. Provides perpetual license to use.
<i>Renewal required?</i>	No.
<i># of staff included</i>	In accordance with # of users needed, as per client's requirements.
<b>Training</b>	Usually 1 to 2.5 work weeks.
<b>Trainer</b>	Trainer cost: about \$1,200 - \$1,700 per day
<b>Implementation</b>	Usually 0.5-2 work weeks.
<b>Interfaces</b>	Dozens are included.
<b>e-Prescribing Interface Setup</b>	1-2 work days.
<i>e-Prescribing Ongoing</i>	Typically included in maintenance.
<b>Lab Interface Setup</b>	1-2 work days.
<i>Lab Ongoing</i>	Typically included in maintenance.
<b>Radiology Interface Setup</b>	1-2 work days.
<i>Radiology Ongoing</i>	Typically included in maintenance.

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<b>Support</b>	Typically included in maintenance.
<i>Frequency?</i>	Annual fee (paid monthly). Initial contract for 5 years.
<i>Support provided via:</i>	Phone, online and onsite.
<b>Maintenance</b>	Annual maintenance fee is about 20% of licensing fee.
<b>Upgrades</b>	Upgrades are free of charge and included in maintenance.
<i>Training for upgrades?</i>	Available at regular training fees.
<b>Hardware &amp; Peripherals</b>	LINTECH does not sell hardware.
<i>Server</i>	N/A
<i>Workstation</i>	N/A
<i>Monitor</i>	N/A
<i>Other (please specify)</i>	Touchscreens for Point-of-Care application - NOT provided by LINTECH.
<b>Demographics Conversion</b>	Typically included if data is provided in a certain prescribed format.
<b>Other 3rd party products</b>	OS and databases are usually 10%-20% of total licensing fee.

\* Small facility = up to 200 beds; Medium facility = 201 to 399 beds; Large facility = 400 beds and up.

\*\* Any MD-based nursing home coming through this website will get 10% discount on the licensing fees.

